



for  
Movers

for  
Furniture  
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for  
Project  
Managers

for  
Building  
Managers

for  
Companies  
Planning  
A Move



# Shipping Electronics

Seminar attracts insurance industry who's who

JUNE 7, 2007 - The who's who of the insurance industry, nearly 50 in all, from companies such as Travelers, Liberty, CNA, and Mitsui Sumitomo were guests of [Maloof, Browne & Eagan](#) for tips on how to prevent losses and what to look for in an electronics shipper.

The Rye, NY law firm of Maloof, Browne & Eagan LLC specializes in complex trade and transportation litigation both nationally and internationally. Senior Partner [David Maloof](#) and Partner [Tom Eagan](#) offered the group glimpses into high profile cases.

integrity by the Martindale-Hubbe Attorney Rating System."

[David Maloof](#) is recognized in the New York area as the investigative reporter from the early 1980s that exposed the Taggart Affair, New Jersey's political patronage scandal. Maloof and his partners' extensive experience in investigations have propelled the firm into international prominence, where today its emphasis is on high-profile litigations and leading-edge federal maritime law.

To learn more about this segment of the industry, Katz did some investigating of



(L-R) [Ed Katz](#) of the [International Office Moving Institute](#) is greeted by Matt Marion, [David Maloof](#), and [Tom Eagan](#) of Maloof, Browne and Eagan.

The day's only other presenter, [Ed Katz](#) of the [International Office Moving Institute](#), was the expert witness in two successful judgements for Maloof, Browne & Eagan's insurance company clients trying to recover monies paid in claims. In both cases, movers were found to be negligent on how they transported and handled fragile electronics that resulted in several hundred thousand dollars in damage.

"The lawyers did incredible discovery to find out the truth," said Katz. Investigative skills lie at the heart of the firm's success, that and its sterling reputation.

"One of the reasons I agreed to speak at the seminar is that Maloof Browne & Eagan is AV rated reflecting the highest level of skill and

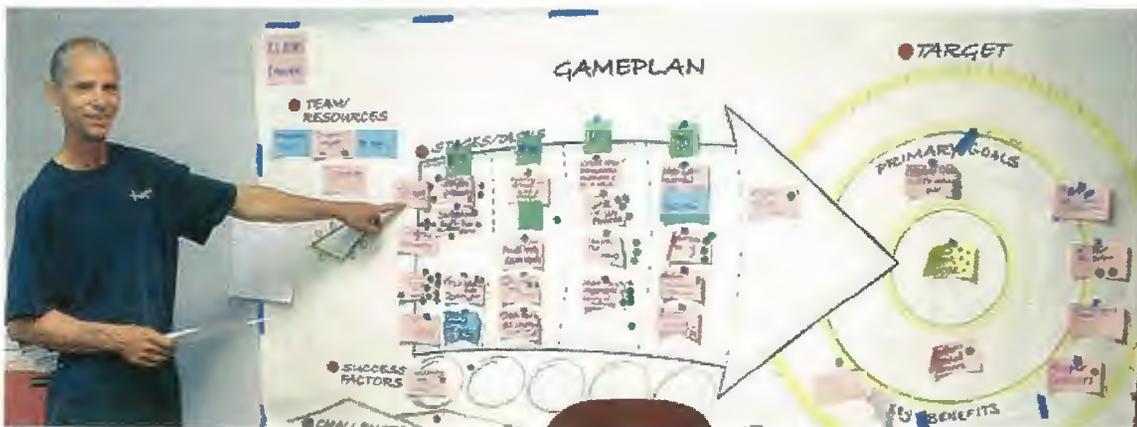
his own asking movers who was the best electronics hauler. The name *McCollister's* kept coming up.

"[McCollister's Transportation Group](#) is considered one of the best because they self-haul 85 percent of their electronic shipments, have on-going training, and are one of the least expensive haulers," Katz said.

From the company's Burlington, NJ headquarters, National Director of Sales Alex Wakefield opened up the bowels of his operation to Katz, who roamed about unescorted at the company's Atlanta operation. He was free to talk to drivers, supervisors, helpers, and warehouse and operations managers.

"I saw firsthand their rigorous on-going training and latest state-of the art equipment for handling delicate electronics. Every employee that I spoke to was energized with pride about the high quality of service that they render in hauling electronics," said Katz.

Katz' insight into the problems of hauling electronics at home and abroad and advice on reducing the risk of damage and claims was welcomed by the insurance companies represented at the seminar. Several thanked him and promised to pass the information on to their loss prevention/loss control departments who would in turn give the information to their insured.



A [McCollister's Transportation Group, Inc.](#) Atlanta employee conducts daily training session. The Burlington, NJ-based company is considered one of the best electronics shippers by industry peers. It's also one of the least expensive.